Bonds 101: Presentation to COSA New Superintendent Academy

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What is a General Obligation Bond?

- "Bonds" are loans that are broken into pieces and sold to investors.
- "General Obligation Bonds" are secured by property taxes and District's "full faith and credit".
- Debt service is repaid by property tax levy on all properties within District.
- GO Bonds are considered to be the highest quality credit a school district can offer to market.
- Interest on GO bonds is generally exempt from both federal and state income taxes, so rate is lower.

GO Bonds in Oregon

- Tax levy is not limited by Measure 5 or Measure 50.
- 4 election dates: March, May, September, November. November and May are not subject to double majority.
- Districts may have no more than 7.95% of RMV outstanding.
 This is usually a REALLY big number.
- Ballot title needs "not-to-exceed" amount, permitted use of proceeds and maximum years to maturity.

Use of Proceeds

Proceeds may be used for "capital construction and improvements" with a useful life of 1 year or more.

| Land and other assets | Acquisition | Construction | Improvements |
|-----------------------|------------------------|-----------------------|--------------|
| Remodeling | Furnishing & Equipping | Maintenance or Repair | |

- "Weighted average life" of bonds may not exceed "weighted average life" of projects.
- "Routine" maintenance and supplies are not eligible.
- Any interest earnings on proceeds must be used in accordance with ballot title.

Calculating the Bond Levy Rate

- Debt service is payable from a dedicated property tax levy in addition to operating levy.
- Levy rate is calculated annually by the County Assessor:

\$950,000 + 50,000

- = \$**0.5**0

(\$500 million/1,000)

Districts CANNOT guarantee a rate; actual rate paid will depend on AV in future.

Election Schedule

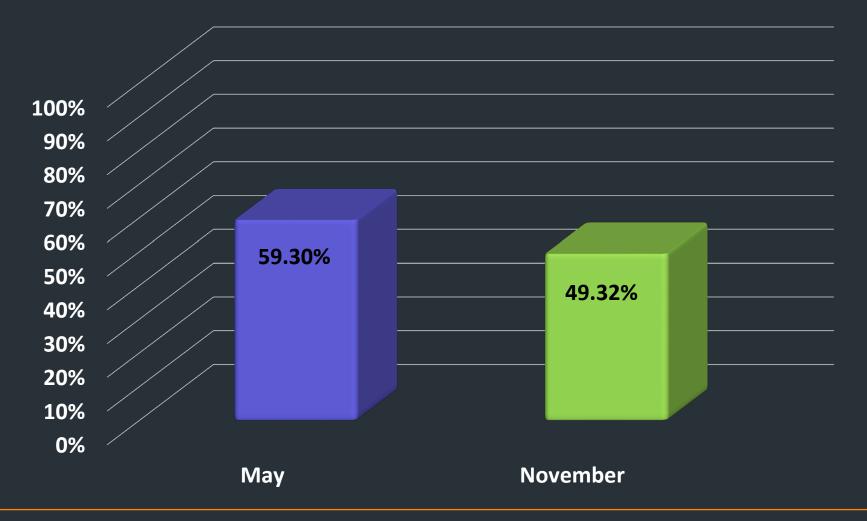
| | County | County Filing/ Voters' | | |
|-----------------------------------|-------------------------------|-------------------------------|-------------------|----------------|
| | Filing Date | Pamphlet Deadline | | First FY Taxes |
| Election Date | (SEL Form 805) ⁽¹⁾ | (SEL Form 803) ⁽¹⁾ | Ballots Mailed | Levied |
| March 12, 2019 ⁽²⁾ | December 21 | January 10 | Feb. 22-26 | FY 2019-20 |
| May 21, 2019 | March 2 | March 21 | May 3-7 | 112019-20 |
| September 17, 2019 ⁽²⁾ | June 28 | July 18 | Aug. 30 - Sept. 3 | |
| November 5, 2019 | August 16 | September 5 | Oct. 18-22 | FY 2020-21 |
| March 10, 2020 ⁽²⁾ | December 20 | January 9 | Feb. 21-25 | 112020-21 |
| May 19, 2020 | February 28 | March 19 | May 1-5 | |
| September 15, 2020 ⁽²⁾ | June 26 | July 16 | Aug. 28 - Sept.1 | |
| November 3, 2020 | August 14 | September 3 | Oct. 16-20 | FY 2021-22 |
| March 9, 2021 ⁽²⁾ | December 18 | January 7 | Feb. 19-23 | FT 2021-22 |
| May 18, 2021 | February 26 | March 18 | April 30-May 4 | |

Note: Dates associated with future elections are preliminary, subject to change.

- Check with your County elections office to verify filing deadlines.
- ✓ All elections are by mail.
- 1) SEL Form 805 includes ballot title, and may include explanatory statement. Must be filed 81 days prior to election to allow for challenge process. Final filing is 61 days prior to election (SEL Form 803).
- 2) Subject to double majority provisions.

What are your odds?

54.7% of Oregon school district GO bond issues from May 2010 to November 2018 have been approved.



Improving your odds: OSCIM program

- Program provides State matching funds for SD GO Bonds.
- Originally approved in 2015; reauthorized for 2017-19 at \$100 million, or \$25m per election.
- Program availability for 2019-21 depends on reauthorization by 2019 Legislature. Governor budgeted \$100 million.
- Min grant = lesser of \$4m or SD bond amount. Max grant = \$8m.
 Formula based on property value per ADMw and poverty statistics sets exact amount.
- 60% of funds are allocated in rank order based on property value and poverty. 40% is allocated by lottery ('First in Time').
- Applications are typically due 9 months prior to election.
- ODE also requires facility assessment and plan to be submitted 2 weeks prior to application due date. TAP grants available.

OSCIM/Facility Plan Schedule

Anticipated Facility Plan/OSCIM Application timelines are as follows. Note that first election of biennium is off cycle given Legislative session:

- Nov. 2019 election:
- May 2020 election:
- Nov. 2020 election:
- May 2021 election:

July 1/July 15

Sept. 1/Sept. 15 March 1/March 15 Sept. 1/Sept. 15

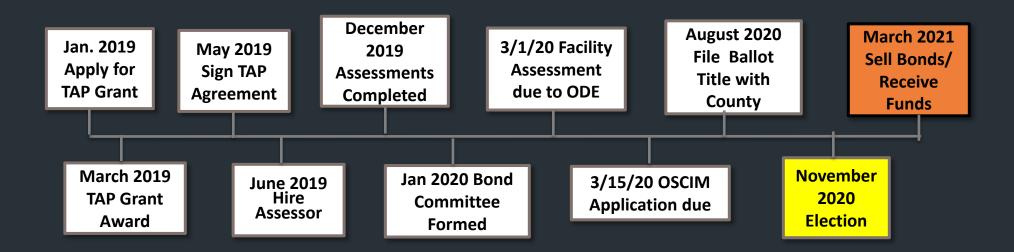
Program availability for 2019-21 biennium depends on reauthorization by 2019 Legislature.

Technical Assistance Program (TAP) Grants

- Districts can apply for each type of assessment:
 - Facilities Assessment (\$20,000)
 - Long-Range Facility Plans (\$25,000)
 - Seismic Assessments (\$25,000)
- Point system used to rank applicants and award grants
- Issued once a year
 - \$2 2.5 million available each cycle
 - Application period from January 15th February 15th
- Districts have 18 months to complete work

Timelines for TAP/OSCIM for Nov. 2020 Election

If District can finish facilities assessments this year, November 2020 is still possible. Otherwise, target a later election:



ODE provides 18 months to complete assessments.

OSCIM Program History

Average approval rate for OSCIM grantees over past six elections was 68.8%.

| | May | Nov. | May | Nov. | May | Nov. | May |
|-------------|--------|--------|--------|--------|--------|----------|--------|
| Election | 2016 | 2016 | 2017 | 2017 | 2018 | 2018 | 2019 |
| Applicants | 29 | 29 | 24 | 6 | 10 | 9 | 8 |
| Recipients | 16 | 11 | 8 | 6 | 5 | 6 | 8 |
| Amount | | | | | | | |
| Awarded | \$53 m | \$42 m | \$31 m | \$25 m | \$25 m | \$26.7 m | \$25 m |
| % Approval* | 50% | 45% | 75% | 100% | 60% | 83% | TBD |

* Denotes approval rate for districts awarded grants prior to the election

New facility assessment and long-range plan requirements for 2017-19 biennium have reduced number of applicants.

GO Bond Sale Process

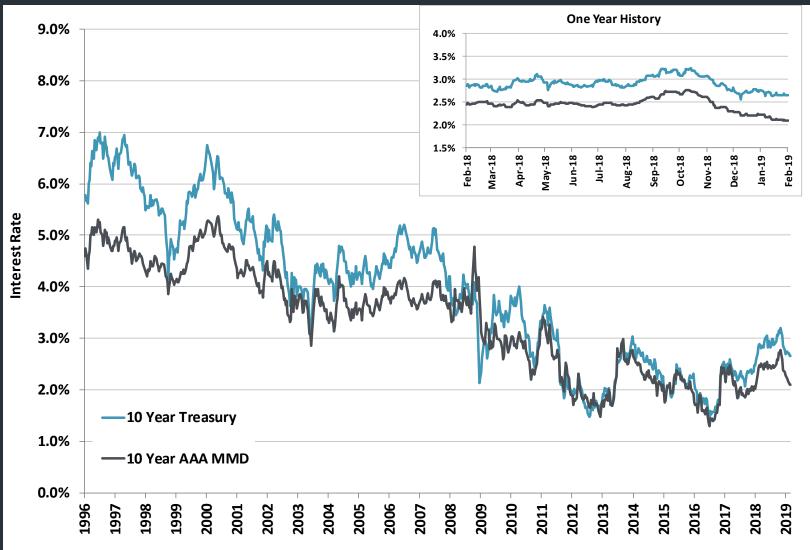
Bond Sales generally take 60-90 days from start to finish.



Bond Analysis Case Study: Jefferson School District 14J

Historical Interest Rates

10 Year Tax-Exempt (AAA MMD) vs. 10 Year Treasury Rates



Historical Valuation Trends

Jefferson School District No. 14J

| Fiscal | M5 Real | Total Assessed | % Total AV |
|--------|----------------|----------------|------------|
| Year | Market Value | Value | Growth |
| 2019 | \$ 760,725,783 | \$ 484,050,814 | 3.48% |
| 2018 | 690,018,385 | 467,780,670 | 3.91% |
| 2017 | 628,943,105 | 450,194,915 | 3.36% |
| 2016 | 577,782,121 | 435,575,209 | 2.91% |
| 2015 | 549,571,435 | 423,242,625 | 3.74% |
| 2014 | 522,439,415 | 407,964,504 | 3.95% |
| 2013 | 491,659,730 | 392,455,425 | 1.63% |
| 2012 | 527,771,775 | 386,156,351 | 3.08% |
| 2011 | 556,941,503 | 374,620,595 | 4.41% |
| 2010 | 581,959,497 | 358,794,348 | 4.47% |
| 2009 | 581,692,890 | 343,436,969 | 7.02% |
| 2008 | 531,942,314 | 320,905,208 | 7.74% |
| 2007 | 437,025,872 | 297,845,897 | 6.81% |
| 2006 | 385,992,910 | 278,850,063 | 4.41% |
| 2005 | 357,017,463 | 267,081,491 | 3.94% |
| 2004 | 337,560,677 | 256,957,291 | 3.78% |
| 2003 | 329,384,534 | 247,605,008 | 2.27% |
| 2002 | 323,719,017 | 242,105,593 | 4.46% |
| 2001 | 304,957,100 | 231,758,071 | |

Source: Marion and Linn Counties Departments of Assessment and Taxation, and Oregon Department of Revenue.

District's debt limit is set at 7.95% of M5 RMV. As of FY 2019, equals \$60,477,700.

Outstanding Bond Issues

| | Purpose | | Date of Maturity | Amount Issued | Amount Outstanding |
|------------------|--|--|----------------------|----------------------------|----------------------------|
| General Obligati | on Bonds: | | | | |
| | Construct new middle school and gym Construct new middle school and gym | | 06/15/47 06/15/41 | \$ 2,105,768 12,240,000 | \$ 2,105,768 12,095,000 |
| Total Gener | al Obligation Bonds | | | | \$ 14,200,768 |

*Refunded.

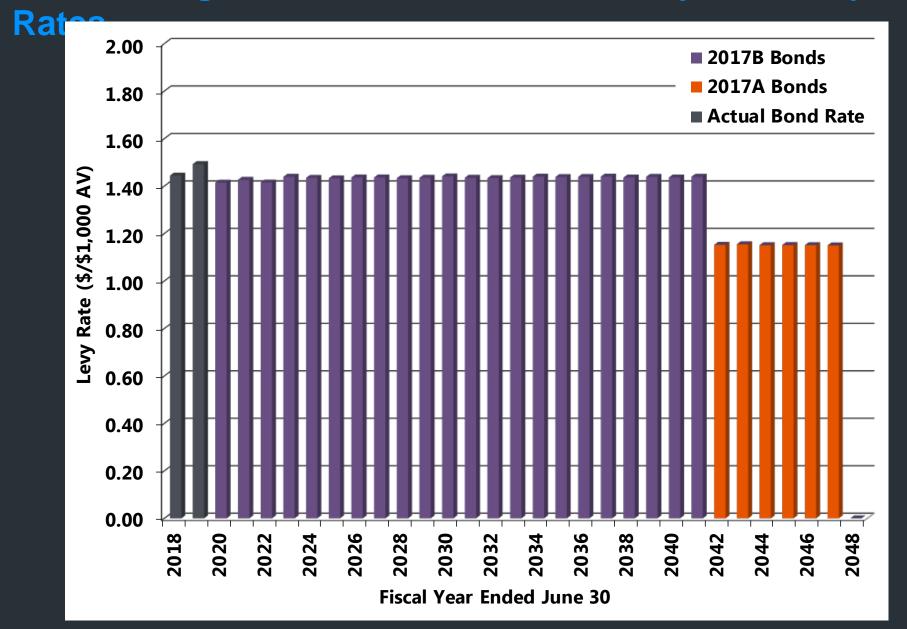
Detailed Levy Rate History

| | | | Outstanding General Obligation Bonds | | | | | | | |
|-------|-----------|---------------------|--------------------------------------|--------------|-----------|----------------|--------|------------------|--------------------------|-----------|
| | | Fiscal | | Debt Service | | Total Assessed | % AV | Actual | Taxes | Projected |
| | | Year ⁽¹⁾ | 2017A Bonds | 2017B Bonds | Total | Value | Growth | Bond Rate | Collected ⁽²⁾ | Bond Rate |
| | | 2018 | - | 635,004 | 635,004 | 467,780,670 | 3.91% | 1.4441 | | |
| Curre | ent | 2019 | - | 658,888 | 658,888 | 484,050,814 | 3.48% | 1.4924 | | |
| | | 2020 | - | 685,888 | 685,888 | 497,362,211 | 2.75% | | 97.5% | 1.41 |
| | | 2021 | - | 710,688 | 710,688 | 511,039,672 | 2.75% | | 97.5% | 1.43 |
| | | 2022 | - | 724,288 | 724,288 | 525,093,263 | 2.75% | | 97.5% | 1.41 |
| | | 2023 | - | 757,088 | 757,088 | 539,533,328 | 2.75% | | 97.5% | 1.44 |
| | | 2024 | - | 775,300 | 775,300 | 554,370,494 | 2.75% | | 97.5% | 1.43 |
| | | 2025 | - | 795,500 | 795,500 | 569,615,683 | 2.75% | | 97.5% | 1.43 |
| | | 2026 | - | 819,500 | 819,500 | 585,280,114 | 2.75% | | 97.5% | 1.44 |
| | | 2027 | - | 842,100 | 842,100 | 601,375,317 | 2.75% | | 97.5% | 1.44 |
| | | 2028 | - | 863,300 | 863,300 | 617,913,139 | 2.75% | | 97.5% | 1.43 |
| | | 2029 | - | 888,100 | 888,100 | 634,905,750 | 2.75% | | 97.5% | 1.43 |
| | | 2030 | - | 916,300 | 916,300 | 652,365,658 | 2.75% | | 97.5% | 1.44 |
| | | 2031 | - | 937,700 | 937,700 | 670,305,714 | 2.75% | | 97.5% | 1.43 |
| | _ | 2032 | - | 962,500 | 962,500 | 688,739,121 | 2.75% | | 97.5% | 1.43 |
| | tec | 2033 | - | 990,500 | 990,500 | 707,679,447 | 2.75% | | 97.5% | 1.44 |
| | Projected | 2034 | - | 1,020,500 | 1,020,500 | 727,140,631 | 2.75% | | 97.5% | 1.44 |
| | Pro | 2035 | - | 1,047,500 | 1,047,500 | 747,136,999 | 2.75% | | 97.5% | 1.44 |
| | | 2036 | - | 1,076,500 | 1,076,500 | 767,683,266 | 2.75% | | 97.5% | 1.44 |
| | | 2037 | - | 1,107,250 | 1,107,250 | 788,794,556 | 2.75% | | 97.5% | 1.44 |
| | | 2038 | - | 1,134,500 | 1,134,500 | 810,486,406 | 2.75% | | 97.5% | 1.44 |
| | | 2039 | - | 1,168,250 | 1,168,250 | 832,774,783 | 2.75% | | 97.5% | 1.44 |
| | | 2040 | - | 1,198,000 | 1,198,000 | 855,676,089 | 2.75% | | 97.5% | 1.44 |
| | | 2041 | - | 1,233,750 | 1,233,750 | 879,207,182 | 2.75% | | 97.5% | 1.44 |
| | | 2042 | 1,015,000 | - | 1,015,000 | 903,385,379 | 2.75% | | 97.5% | 1.15 |
| | | 2043 | 1,045,000 | - | 1,045,000 | 928,228,477 | 2.75% | | 97.5% | 1.15 |
| | | 2044 | 1,070,000 | - | 1,070,000 | 953,754,760 | 2.75% | | 97.5% | 1.15 |
| | | 2045 | 1,100,000 | - | 1,100,000 | 979,983,016 | 2.75% | | 97.5% | 1.15 |
| | | 2046 | 1,130,000 | - | 1,130,000 | 1,006,932,549 | 2.75% | | 97.5% | 1.15 |
| | | 2047 | 1,160,000 | - | 1,160,000 | 1,034,623,194 | 2.75% | | 97.5% | 1.15 |
| | | 2048 | | - | - | 1,063,075,332 | 2.75% | | 97.5% | - |

(1) Fiscal years ended June 30.

(2) Assumes collection year delinquencies will be offset by back tax collections.

Outstanding GO Bonds – Actual and Projected Levy

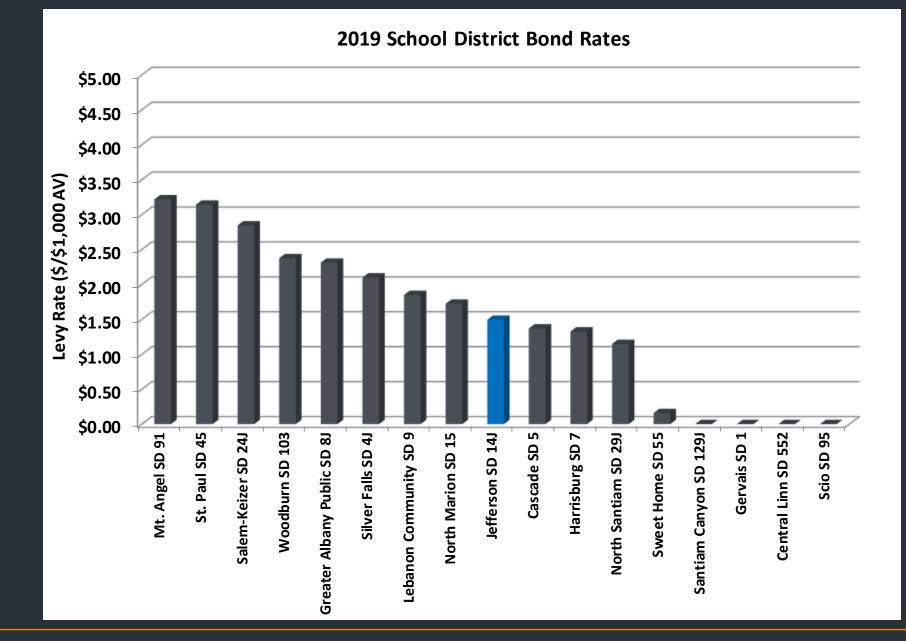


Comparable Levy Rates

School District Levy Rates in Neighboring Districts of Jefferson SD 14J

| | | | 2019 Levy Rates | | | |
|-----------------------------|-----------|----------------|-----------------|--------|--------|----------|
| | Extended | Assessed Value | | Local | | Total |
| | ADMw | (Net of Urban | Permanent | Option | Bond | District |
| District | (6-12-18) | Renewal) | Rate | Rate | Rate | Rate |
| St. Paul SD 45 | 379.39 | 170,552,133 | 4.7763 | - | 3.1409 | 7.9172 |
| Mt. Angel SD 91 | 1,002.17 | 261,404,753 | 4.6268 | - | 3.2182 | 7.8450 |
| Salem-Keizer SD 24J | 52,821.38 | 18,615,395,463 | 4.5210 | - | 2.8443 | 7.3653 |
| Woodburn SD 103 | 7,710.10 | 1,846,509,160 | 4.5247 | - | 2.3747 | 6.8994 |
| Greater Albany Public SD 8J | 11,227.12 | 5,614,830,027 | 4.5855 | - | 2.3113 | 6.8968 |
| Lebanon Community SD 9 | 4,920.24 | 2,106,712,379 | 4.9925 | - | 1.8490 | 6.8415 |
| Silver Falls SD 4J | 4,526.60 | 1,788,804,673 | 4.5458 | - | 2.0987 | 6.6445 |
| Jefferson SD 14J | 3,969.33 | 484,050,814 | 4.8468 | - | 1.4924 | 6.3392 |
| Cascade SD 5 | 2,662.91 | 1,168,629,637 | 4.6405 | - | 1.3691 | 6.0096 |
| Harrisburg SD 7 | 1,030.46 | 418,466,743 | 4.6552 | - | 1.3265 | 5.9817 |
| North Santiam SD 29J | 2,667.49 | 1,423,969,038 | 4.3973 | - | 1.1474 | 5.5447 |
| Sweet Home SD 55 | 2,756.22 | 993,009,830 | 5.0057 | 0.3200 | 0.1589 | 5.4846 |
| North Marion SD 15 | 2,314.75 | 1,078,339,491 | 3.3333 | - | 1.7229 | 5.0562 |
| Santiam Canyon SD 129J | 5,118.16 | 395,225,754 | 4.8880 | - | - | 4.8880 |
| Gervais SD 1 | 1,654.29 | 555,626,496 | 4.6427 | - | - | 4.6427 |
| Central Linn SD 552 | 612.52 | 725,006,125 | 4.6179 | - | - | 4.6179 |
| Scio SD 95 | 949.56 | 319,021,560 | 4.5080 | - | - | 4.5080 |

Comparative School District Bond Rates



What is all the noise about bond premiums?

- Municipal investors are often high net worth individuals who construct bond portfolios to provide income streams.
- When interest rates are low, these investors often prefer 'premium' coupons to maintain cash flow. In exchange, they pay a premium price.
- Example:
 - Market rate is 0.5%.
 - Investor prefers interest payment of 2.0%
 - Investor pays 110% of principal amount to issuer, bringing yield down to 0.5%.
 - 10% premium may be used on projects.
 - At maturity, issuer pays back 100% of principal.

More on Premiums

- Under Oregon law, premiums must be 'market driven' and must be spent on projects identified in ballot title or for debt service payments.
- Not all bond structures carry premiums.
- Longer term issues tend to have higher premiums than shorter term.
- Premiums are wholly dependent on market conditions and should not be assumed in any pre-election analysis.

Questions?



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